

Few People Realize

That their hair is sick when it shows signs of falling and that in its feeble way it is crying for nourishment. If your hair is falling or dry or turning gray, or if the scales of dandruff are continually falling like snow from your scalp, it is very evident that it is not enjoying good health; therefore the only intelligent thing to do is to treat it.

PACHECO'S DANDRUFF KILLER quickly cleanses the scalp of all humors and dandruff, it arrests the fall and imparts a healthy, natural color to the hair. It is scientifically compounded and is the result of many years of experience and study of the diseases of the human scalp.



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Pacheco's Dandruff Killer.

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TELEPHONE 232.

Honolulu, - - - Hawaii Territory

THE MAN WHOSE SALARY IS A MILLION DOLLARS A YEAR



CHARLES M. SCHWAB.

PHILADELPHIA, July 23.—President Charles M. Schwab of the United States Steel Corporation has not been conspicuous in connection with the steel strike. Officers of the subordinate companies have done most of the talking—what little talking there has been, on their side. But people do not forget that Mr. Schwab was the head of the big Steel Corporation; nor that when the Amalgamated Association threw down the gauntlet it was pitting itself against a young man who at 39 had raised himself by sheer energy, sense and quickness from wage-earner to the headship of the greatest consolidation of money power in history. Mr. Schwab is one of the Americans whose history reads like a fairy tale. Others than Americans rise from nothing to positions of great wealth and power. For instance, Sir Thomas Lipton began as an errand boy. But America can show more such men than any other country today; and it is interesting to remember that even Sir Thomas got his start in this country.

Mr Schwab was 39 years old the eighth

teenth of last February. He is of German ancestry, as his name implies. He was born at Williamsburg, Pa., where his father was a woolen manufacturer for many years. In 1872 the family settled at Loretto, Pa., a mountain hamlet in the Alleghenies, and the boy was educated by the friars at St. Francis College in that place. He took a scientific course as he intended to become an engineer. Being graduated in 1880, he went to Braddock, to get work in the Carnegie shops. Failing to obtain what he wanted, he went to work in a grocery store and stayed there for six months. Then he got into the engineering department of the Carnegie establishment at a dollar a day. He began as stake-driver in the engineering corps. He showed such efficiency and quick wit that in six months he was the head of the department. He was only then in his eighteenth year, but he proved to possess such capacity that important labors were entrusted to him. He supervised the construction of eight of the nine furnaces of the Edgar Thomson plant, and planned other works of importance, including an addition to the rail mill. From 1881 to 1887 he was chief engineer and assistant manager of the Edgar Thomson Furnaces and Steel works. In 1887 he became superintendent of the Carnegie Homestead Steelworks.

He reconstructed that plant, making it the most extensive establishment of its kind, producing steel blooms, structural shapes, bridge steel, boiler, armor, ship and tank plate. The works now turn out about 2,000,000 tons of steel a year, and embrace 40 open-hearth steel furnaces, 2 Bessemer converters and 13 rolling mills, and have 37 miles of railroad track within their limits for the transportation of material and products. It was while Mr. Schwab was superintendent that the plant began the manufacture of armor plate for the Navy.

In 1889 Mr. Schwab became general superintendent of the Edgar Thomson Furnaces and Steelworks. In 1892 the Homestead works were also put under his charge for the second time, and from his headquarters in Homestead he directed the operations of both great establishments, employing thousands of men and producing 3,000,000 tons of steel every year. Four years later he was elected a member of the board of managers, and in 1897 he succeeded John G. A. Leishman as president of the Carnegie Steel Company, Limited. In 1900 he was elected president of the Carnegie Company and of the Carnegie Steel Company, and when the new Steel Corporation was formed he was naturally called to be its president.

This short sketch outlines his career, and from it may be gathered an idea of the efficiency, energy and executive ability which were needed to carry him forward so fast. He has a keen judgment and is frank and unassuming. He considers himself one of the people. Arthur Goodrich thus describes him in the World's Work: "The man appears on the surface a stocky figure dressed like the clean-cut, sensible business-man that he is; a full, young looking face, with a pair of keen brown eyes that take in everything at a glance; quick, tense walk and frank, quiet speech; gentle and courteous in manner, but with a distinct impression of decision and firmness in reserve."

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The average advance on original sales of oil stock in twenty leading companies in California has been from \$1 to \$108 per share. Oil lands have advanced from \$1.25 to \$1,000 and \$2,000 per acre. When the Pacific Union Oil Company has a number of producing wells on its property, its stock will have the same show for even a greater advance, as some oil stock has advanced from \$1 to \$1,500 per share.

The Pacific Union Oil Company has no salaried officers and is controlled by well known gentlemen of integrity, who will see that the money derived from the sale of stock will be legitimately applied to the development of its property.

For further information, apply to J. H. FISHER & CO., Stock and Bond Brokers, and Hawaiian agents for the sale of a limited amount of Pacific Union Oil Company stock. Stangenwald building, Merchant street.

HOW PAINE'S CAR CAUSED A ROW

And Incidentally Cost a Pake Passenger a Fine of Twenty Five Dollars.

The only case of interest in Judge Wilcox's court yesterday was that of Ah Kiu, charged with having committed assault and battery on Joseph Morse.

The affair took place last Saturday afternoon. Morse and the Pake were returning to town on one of Paine's repackable ice-wagons. The car was packed with seventy-five or eighty passengers, who had been to Punahou to see the baseball game. Being unable to secure sitting room Morse and Ah Kiu elected to make the journey on the steps of the car.

All went well until the car struck a piece of uneven track and commenced to bump just a little bit. Then Morse was jolted into the arms of the Chinaman, who got angry and began to pummel Morse. Compliment is a man of powerful physique and was formerly the anchor of the champion Wela ka Hao tug-of-war team. Had he been so disposed he could have crumpled his antagonist. He knew better, however, and wisely sought his remedy in the Police Court.

In fining defendant \$25 and costs Judge Wilcox said: "The Chinese are fighters and it is fortunate for you that Mr. Morse didn't fight you and send your remains to court in a barrel. Morse is a good and peaceful citizen and you, I think, are a highbinder. This thing of promiscuous assault must stop."

The adultery case of A. J. Gonsalves and Mrs. Mary Young was continued until Wednesday. Last Saturday a suit for divorce was filed by Mrs. Young on the grounds of cruelty and non-support. The defendants were arrested on the complaint of Mr. Young, who, with a number of others, surrounded a house in Pauoa valley and caught the couple in flagrante delicto.

Nakashima, K. Kagawa, K. Chinaka and H. Feltz were taxed \$5 and costs each for having used the sidewalk for a bicycle track.

Fifteen indiscreet imbibers of swipes, okolehao and Primo were assessed the price of twenty-four beers by His Honor.

Bob Toka, Kaopuka, Anderson and Erickson, charged with having fought one with the other in a public place, had their bellicose temperaments tempered with a \$5 fine. They all pleaded drunkenness in extenuation, but the Judge was unrelenting and dealt with them as if they had erred while in the possession of their sober senses.



This is the time of year when bright suns, stiff winds and flying dust remind us that we have EYES.

If the verdant hues of Nature's attire do not bring ease to tired eyes after work, be sure it is not a case for Nature's cure, but rather one for glasses.

Many who complain of the bright sun hurting their eyes never pause to think the trouble lies in their eyes, not the blessed sunlight.

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lands
or
ale.

IN KING STREET TRACT
RAW to \$1,250 a lot, formerly
and N. Wilcox's premises.

ESTY LOTS IN MANOA VAL-
formerly Montana's Tract, \$2,500

PER HUNDRED LOTS IN KAIU-
TRACT, from \$200 to \$250 a lot.

LOTS IN KEOLO TRACT,
Make Island, \$600 a lot.

HUNDRED LOTS IN KAPIO-
TRACT at \$500 a lot.

Etc., Etc.

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